

Meeting topic: Public-private partnership initiative in the implementation of Fisheries Improvement Projects (FIP)

Time: from 14.00 to 16.00, July 25, 2023

Venue: Room Garden 1, in New World Saigon Hotel, 76 Le Lai Street, Ben Thanh Ward, District 1, Ho Chi Minh City.

#	Organization	Name	Position	What to talk about	Min.
1. Opening					15
1	Kim Delta Vietnam Llc	Ms NGUYEN Kim Thanh	Vice Director	<ol style="list-style-type: none"> Brief the concept of FIP Introduce participants, focus on contribution of each party in establishing an initiative of public-private partnership in FIP implementation 	10
2	Kim Delta Vietnam Llc	Mr Steven STARMANS	Director	<ol style="list-style-type: none"> The urgency of establishing the initiative of public-private partnership in FIP implementation Expected outcomes of the meeting The working program and reason of the meeting agenda 	5
2. Private sector experience on how the lack of evidence of responsible fisheries jeopardizes economic interests of the seafood export value chain, including seafood originated from marine fisheries and farmed seafood (shrimp and pangasius chain)					25
1	Vietnam Association of Seafood Exporters and Producers (VASEP)	Ms NGUYEN Thi Thu Sac	Chairperson	<ol style="list-style-type: none"> Challenges seafood processors facing with regard to the responsible sourcing of marine ingredients by buyers/ importers; Point of view of Md Sac, as the Chairperson of VASEP, on how FIP can help so that seafood processors can comply with responsible sourcing requirements. 	5
2	Ba Ria - Vung Tau Fishmeal Fish Oil Association	Mr Nguyen Thanh Loc	Chairperson	<ol style="list-style-type: none"> The failed MarinTrust IP audit and what the fishmeal sector needs from Vietnam D-FISH and BRVT sub-DFish so that fishmeal businesses can be recognised as MarinTrust IP sites. 	3
3	Nutreco International Vietnam	Mr Eric De Vaan	General Manager	<ol style="list-style-type: none"> Reason that Nutreco chooses to promote and join all multispecies FIPs in Vietnam, so far FIP Vung Tau and FIP Ca Mau? What is the backup plan for fishmeal? 	3

4	C.P Vietnam Corporation	Mr Withichai Thanthilarak	Assistant Vice President	1. Why is FIP important for the C.P group in general?	3
5	De Heus Llc	Mr Arno Willemink	COO	1. Why did De Heus join FIP Ca Mau?	3
6	Southern Sea Seafood JSC	Mr Luu Van Huong	CEO	1. Why did your fishmeal company join FIP Ca Mau?	3
7	Hai Nam Co., Ltd	Mr VU Ngoc Hai	Assistant to the General Director	1. What are the challenges for Hai Nam regarding responsible fishery related requirements from buyers / importers? 2. Why has Hai Nam not yet joined a FIP?	3
3. What decisions of the Vietnamese government have been issued to mitigate this risk of economic loss?					15
1	Department of Fisheries of Vietnam	Mr TRAN Dinh Luan and/or Mr VU Duyen Hai	General Director Head of Fisheries Section	1. The plan of the Vietnam Department of Fisheries' to promote the implementation of FIPs in Vietnam, especially the complex multi-species fisheries FIPs; 2. The point of view of the Department of Fisheries on how FIP can help Vietnam's IUU yellow card removal efforts.	10
2	People's Committee of Ca Mau province	Mr LE Van Su	Vice-Chairman	1. The Ca Mau point of view to make FIP Ca Mau a multi-species FIP pilot.	5
4. How the private sector initiated FIPs to help prevent loss of sales, now and in the future					5
1	Kim Delta Vietnam Llc	Ms NGUYEN Kim Thanh	Vice Director	1. Why did the private sector decide to invest in FIP? 2. What is the biggest challenge for the multispecies FIP? 3. How can we assure future fishmeal-feed-aquaculture success?	5
5. How FIPs are the perfect collaboration tool for both the public and the private sector to secure the economic viability of the seafood export value chain.					20
1	Vietnamese High Quality	Ms VU Kim Hanh	Chairperson	1. Experience of the business association with facilitating PPP in	5

	Products Business Association			terms of implementation of market certification standards	
2	MarinTrust	Ms Nicola CLARK, or Ms Emily McGREGOR	Impact Manager Fisheries Manager	<ol style="list-style-type: none"> 1. Importance of fishery data in MarinTrust certification; 2. Why fishmeal companies have to take the initiative and not fishermen; 3. Provide information about FIP in Thailand when needed. 	3
3	Global Seafood Alliance	Mr Steve HART	Vice President	<ol style="list-style-type: none"> 1. How does GSA see the seafood sector changing towards sustainable practices; 2. What are the main challenges and lessons learned from other parts of the world? 	3
4	Research Institute for Marine Fisheries	Mr. Nguyen Viet Nghia	Vice-Director	<ol style="list-style-type: none"> 1. What companies can do to contribute to a good national fishery database (stock assessment and landing data) 	3
5	Derek James. Staples	Mr Derek STAPLES	Fisheries Consultant	<ol style="list-style-type: none"> 1. Lessons learned from Thailand FIP regarding fishery management plan using co-management approach. 2. Why do FIPs support the decision of the D-FISH and MARD? 	3
6. Discussion					30
	All	Moderator Ms NGUYEN Kim Thanh		<ol style="list-style-type: none"> 1. Do we think FIP is a good way to ensure a sustainable seafood sector in Vietnam? 2. Is collaboration between the private and public sector really that important for this sustainability? 3. What are good next steps to guarantee a healthy seafood industry in Vietnam in the next 10 years? 	
7. Conclusions and next steps					10
	Kim Delta Vietnam Llc	Mr Steven STARMANS	Director		